

Message Text

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PAGE 01 NEW DE 11069 051357Z
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----111227 060124Z /64
R 051155Z AUG 77
FM AMEMBASSY NEW DELHI
TO SECSTATE WASHDC 5219
INFO AMCONSUL HONG KONG
USDOC

LIMITED OFFICIAL USE NEW DELHI 11069

HONG KONG PASS TO
L.C. SAUNDERS
WESTINGHOUSE ELECTRIC SA

E.O. 11652: N/A
TAGS: ETRD, US, IN
SUBJECT: WESTINGHOUSE GAS TURBINE BIDS

REF: A) STATE 176451
B) STATE 181307
C) HONG KONG 9070

1. OVER PAST SEVERAL DAYS SINCE RECEIPT REF A, EMBASSY HAS BEEN ATTEMPTING REACH DR. SHARON OF BHEL AND/OR SECRETARY FOR HEAVY INDUSTRIES KRISHNAMURTHY TO CLARIFY REASON FOR ONE MONTH EXTENSION ON KARNATAKA GAS TURBINEBID. EMBASSY HAS EXPERIENCED GREAT DIFFICULTY IN REACHING EITHER OF THESE TWO OFFICIALS, WHO HAVE ALLEGEDLY BEEN TIED UP IN CONTINUOUS SERIES OF MEETINGS AND/OR "OUT OF STATION." COMMERCIAL COUNSELOR DID MANAGE TO SPEAK BRIEFLY TO DR. SHARON ON AUGUST 2. IN RESPONSE TO QUESTION AS TO WHETHER KARNATAKA BID EXTENSION WOULD INCLUDE ATTEMPT TO REDUCE PRICD, SHARON GAVE NCONCLUSIVE REPLY THAT HE WOULD HAVE TO "EXAMINE WORDING OF LETTER" (WHICH WE BELIEVE WAS ALSO INCONCLUSIVE). HE FAILED TO CALL BACK AS HE HAD PROMISED
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PAGE 02 NEW DE 11069 051357Z

AND HAS SINCE THEN BEEN UNAVAILABLE.

2. COMMERCIAL COUNSELOR HAS ALSO, AS REQUESTED REF B, PASSED ON NEWS CONCERNING EX-IM BANK RECEPTIVITY TO CONSIDERATION OF FINANCIAL PARTICIPATION IN SUPPORT WESTINGHOUSE GAS TURBINE SALES, TO OFFICIALSIN BOTH MIN INDUSTRIES AND IN MIN FINANCE. WE BELIEVE EX-IM INTEREST IN SALES WERE RECEIVED FAVORABLY IN BOTH

MINISTRIES. WE HAVE FOLLOWED UP WITH A LETTER TO DR. SHARON
CONFIRMING EX-IM INTEREST.

3. ONE FURTHER DEVELOPMENT OF YET UNDETERMINED SIGNIFICANCE IS
INDICATION IN INFORMAL CONVERSATION WITH JAPANESE EMBASSY
OFFICIAL OF POSSIBLE JAPANESE INTEREST IN UNDERTAKING FINANCING
OF GAS TURBINES FOR ASSAM AS PART OF JAPANESE ASSISTANCE PROGRAM.
CANADIAN EMBASSY, WHICH HAS FOLLOWED ASSAM BID SITUATION CLOSELY
OWING INVOLVEMENT WESTINGHOUSE OF CANADA HAD NOT HEARD OF JAPANESE
INTEREST, BUT IS CHECKING FURTHER, AS WE WILL ALSO ATTEMPT TO
DO
GOHEEN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, EQUIPMENT, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977NEWDE11069
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770282-0208
Format: TEL
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770893/aaaadamj.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 44f46f61-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 STATE 176451
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 06-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1698678
Secure: OPEN
Status: NATIVE
Subject: WESTINGHOUSE GAS TURBINE BIDS
TAGS: ETRD, US, IN, WESTINGHOUSE
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/44f46f61-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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